



RAVEED KHANLARI

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&
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Education

Sep 2011-Present London South Bank University London, UK

PhD in Business Research Studies

- The theme of research is the role of corporate social responsibility in internationalisation process, with regard to the level of economic development of the host/target country. It investigates any association CSR may have with entrance strategy, and the way it affects managerial decision-making process through both content analysis of the corporations' CSR-related reports, and conducting a survey among allegedly top CSR-active European companies

Oct 2006-Jun 2010 Industrial Management Institute Tehran, Iran

MBA in Executive Management

- MA dissertation on corporate social responsibility in Iran (in Farsi).

Oct 1992-Jun 1997 Azad University Tehran (Central Branch), Iran

BEng in Mechanical Engineering

- Major: Components Design

Publications & Conferences

Oct 2015 (estimated publishing date) Book in Wiley Construction Series UK

FIDIC Plant & Design-Build Forms of Contract Illustrated

- Co-authored with Mahdi Saadat Fard
- ISBN: 9781118896211

Nov 2011 Article in SAGE Open Journal USA

Iranian Corporations and Corporate Social Responsibility: An Overview to Adoption of CSR Themes

- Co-authored with Hadi Chapardar
- DOI: 10.1177/2158244011430988

Nov 2010 World Forum Lille Magazine Lille, France

Corporate Social Responsibility in Iran: A General View to Perception of Top Iranian Corporations

- Co-authored with Hadi Chapardar
- www.worldforum-lille.org/en/content/download/2571/11068/file/iranienpapier.pdf

Sep 2010 9th EABIS Colloquium St Petersburg, Russia

Corporate Social Responsibility in an Iranian Context: Identification and Prioritization of CSR Themes for a Better Contribution

- Co-authored with Hadi Chapardar
- A presentation of the MA dissertation results (in English)

Recent Work Experience

June 2013-Present Iranian Research Institute for Information Science and Technology (IRANDOC) Tehran, Iran

Instructor

- Teaching Research Methodologies and Design through Workshops

Mar 2014-Present Export Development Bank of Iran Tehran, Iran

IT Consultant

- Responsible for:
 - Conducting feasibility studies on developing new IT solutions with regard to internal and external requirements of the bank
 - Monitoring healthy development of IT projects (especially HRM related projects)

May 2012-Mar 2014 Farab Co. (Water & Energy Projects) Tehran, Iran

Contract Specialist

- Responsible for:
 - Negotiating with European and Asian Vendors/Suppliers of Hydropower Plants' Equipment
 - Drafting Contract, Mostly Based on the FIDIC Forms of Contract
 - Controlling L/Cs and the Payments Thereof
 - Controlling Shipping Documents and Terms of Shipment, Mostly Based on INCOTERMS

Jan 2006-Sep 2011 Avand Danesh Publishing (John Wiley's Local Rep in Iran) Tehran, Iran

Academic & Online Sales Rep

- Responsible for marketing of Wiley's textbooks and also its online publications at Iranian and Kuwaiti academic institutions

May 2010-Oct 2010 Euromonitor International Tehran, Iran

In-Country Research Analyst

- A contract job on surveying hydraulic cylinders market in Iran.
- Responsible for gathering data, interviewing key role-players, and reporting to and liaising with project manager and advisor.

Skills Profile

Research & Analysis: Analysis-oriented and persistent to achieve logical conclusions, experienced in conducting both market and academic research, and highly motivated to delve deeply into issues around corporate responsibility and international business. Good at applying quantitative techniques

Communication: Proficient at reporting (verbal and writing). Speaking Farsi (mother-tongue), English fluent and communication French at intermediate level

Information Technology: Professional with database management applications (MS Access and MS SQL Server), expert at MS Excel, Word and PowerPoint; has decent knowledge of programming in Visual Basic 6, and competent knowledge in developing MS InfoPath forms.

Commercial Knowledge: Has acquired a practical and methodological knowledge in dealing with commercial contracts/agreements (mostly based on FIDIC – Fédération Internationale des Ingénieurs Conseils – Forms of Contract), Letter of Credits (L/Cs), and terms of shipment (INCOTERMS).

References

Kenneth Edgar Joseph D'Silva

- Director of Postgraduate Research Degree Programme – London South Bank University, UK
- Tel: 0044 20 7815 7891
- Email: DSILVAKE@LSBU.AC.UK

Mohammad Dadashzadeh

- Professor of Management Information Systems – Oakland University, USA
- Taught me whilst he was on secondment in Tehran
- Tel: 001 248 370 4649
- Email: DADASHZA@OAKLAND.EDU

Gholamreza Nasirzadeh

- Faculty Member & Academic Vice-President – Industrial Management Institute (IMI), Iran
- Tel: 0098 21 2204 1081
- Email: NASIRZADEH@IMI.IR & REZA.NASIRZADEH@GMAIL.COM